



DPA Buying Group Partners with FTNI to Deliver Its Distributor Members with A/R Automation Solutions

Leading North American Distribution Buying Group Partners with Accounts Receivable Automation Technology Provider to Accelerate Payment Processing and Cash Application Operations for Its Members.

OMAHA, Neb. August 27, 2024 — Financial Transmission Network, Inc. (FTNI), a provider of industry-leading [accounts receivable automation](#), payment processing and cash application solutions, today announced Distributor Partners of America (DPA) Buying Group has partnered with FTNI to provide its distributor and supplier members with preferred access to FTNI's enhanced accounts receivable (A/R) processing solutions.

[DPA Buying Group](#) is a member-driven marketing and procurement group of independent distributors and national suppliers in the Janitorial/Sanitary, Safety Equipment & Clothing, Industrial, Packaging and Restoration industries. They are dedicated to increasing the sales and profits of their member distributors and suppliers. DPA's extensive networking organization enables profitable business relationships, industry awareness and lifelong friendships.

Through this new partnership, DPA members gain access to FTNI's [integrated receivables](#) platform, ETran. FTNI's ETran platform is currently used by a fast-growing number of [distribution companies](#) across the U.S. and Canada. Including 100+ broadline distributors and other industry-leading independent foodservice, beverage and janitorial/sanitation distributors.

"We're excited to partner with FTNI, a trusted provider of industry-leading accounts receivable automation solutions, to continue our mission to increase the sales and profits of our member distributors and suppliers," said Zac Haines, CEO, DPA Buying Group. "FTNI's innovative solutions will help our members streamline their payment processing and cash application processes, leading to improved operational efficiencies, accelerated cash flow and increased profitability."

ETran's highly-configurable, modular design allows organizations to efficiently tailor the platform to their unique business processes and workflows to modernize and automate payment processing and cash application operations. ETran's agnostic, 'plug-n-play' nature works with customers' existing banking relationships and supports efficient integration (batch or real-time) with any back-office system.

"We are thrilled to partner with DPA, and deliver our A/R automation solutions to its extensive network of distributors and suppliers," said John Karhoff, vice president of sales, FTNI. "Our ETran platform is designed to offer enhanced efficiency and flexibility to businesses across



numerous industries to optimize payment processing and back-office cash application operations.”

About DPA Buying Group

[DPA Buying Group](#) is a member-driven marketing and procurement group of independent distributors and national suppliers in the Janitorial/Sanitary, Safety Equipment & Clothing, Industrial, Packaging and Restoration industries. The DPA Buying Group is dedicated to increasing the sales and profits of member distributors and suppliers. Our member-driven marketing and networking organizations enable profitable business relationships, industry awareness and lifelong friendships. For more information, visit dpabuyinggroup.com.

About FTNI

Financial Transmission Network, Inc. (FTNI) accelerates the way businesses accept, process, post and manage payments. Processing millions of transactions monthly, FTNI's accounts receivable (A/R) automation platform, ETran, accepts any payment method, via any payment channel—all on a single, secure, cloud-based platform. ETran seamlessly integrates current business processes, bank and merchant processor relationships, and back-office systems to modernize and automate payment processing and cash application operations. Founded in 2007, FTNI serves more than 20,000 corporate users from 1,000 customers spanning numerous industries including Banking and Financial Services, Distribution, Insurance, Nonprofit, Property Management, Realty, Software and Technology, Utilities, and more. For more information, visit ftni.com.